

OSSTEM<sup>6</sup>

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# OSSTEM IMPLANT

## GOOD IS ENEMY OF BETTER

Osstem Implant practices
the management philosophy as
"The good is enemy of the better" and
lead the development of dental industry

CEO greeting 2

### Osstem Implant will lead the future of the global dental industry with its advanced technology and superior quality.



Osstem Implant will be
a dental specialty company that
continuously strives to create
greater customer value by practicing
the business philosophy of
"The good is the enemy
of the better."

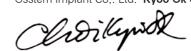
Osstem Implant, Korea's first implant manufacturer, has become the pronoun of an implant brand which is known to more than 80% of Koreans. Based on sales, it is the No. 1 in Asia Pacific and the 5th in the world. It sells products in more than 70 countries and operates local corporations in 25 countries. The growth of Osstem Implant has a positive impact on the development of the Korean dental industry. As Osstem Implant plays a pivotal role in the implant industry, Korea has changed its status as an exporting country and has become a globally recognized country in implant clinical practice.

A passion for R&D accounts for Osstem implant's growth which the dental industry pays attention to. With respect to R&D, a clinical experience as a dentist has helped me to know what skills are needed for successful dental care and to have an eye for good quality from a customer's perspective. That is why Osstem Implant's R&D has an exact orientation to technology development and has strict standards for quality. Osstem Implant's constant efforts to develop superior technology and quality have been recognized in domestic and overseas dental industry. Osstem Implant has received strict quality certification from FDA, CE as well as major countries in the world and has been designated by the Government of Korea as a world-class product and excellent technology research center. The company is expanding the technology and product development not only for dental implants, dental equipment, dental materials, and dental IT, but also for the fields that are essential for dental care and is making efforts to lead the development of the dental industry.

Osstem Implant is paying great attention to joint growth so that the company's growth contributes to the growth of the dental industry and further contributes to the improvement of the public health. To this end, it donates scholarships to 16 colleges of dentistry and graduate schools of clinical dentistry every year. It also actively supports activities for the academic development of dentistry and volunteer services of dentists. Osstem Implant will actively expand the area of activity that can contribute to the development of the dentistry and the public health.

The employees of Osstem Implant are embracing the business philosophy of "The good is the enemy of the better." This means we can take 'the better thing' only when we give up 'the good thing'. Osstem Implant will be a dental specialty company that practices this business philosophy and continuously strive to create greater customer value. Please watch Osstem Implant's efforts and growth process to become the global leader contributing to the enhancement of everyone's health.

Osstem Implant Co,. Ltd. Kyoo Ok Choi, Chairman



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## 2007~2012

### 2007

### 02 | Stock-listed in KOSDAQ and began stock trade

- Export Award' on Trade day
- 2008
- research center 11 | Received '10 Million Dollar Top 07 | Received general grand prize for Korean health industry(Ministry of Health and Welfare)

01 | Established osseous science

12 | Selected as the managing organization of the national enterprise of strategic technology development

### 2011

- 06 Osstem R&D center was selected as ATC(Excellent technical research center)
- 07 | Selected as 2011 World Champ corporation(KOTRA)
- 12 | Selected as world-class goods(Ministry of trade, industry and energy)

### 2012

07 | Established Medical equipment R&D center

# 2013~

### 2015

- 03 Established os
- 12 Received 50

### 2016

- 01 | Established Vussen
- Took over Cardiotec 08 Took over Hubit
- 12 | Unit Chair K3 is selected as world-class good for next generation (Ministry of trade, industry and energy)

### 2017

12 | Established New Zealand subsidiary(Operates 27 foreign subsidiaries in 25 countries) Received presidential citation on job creation from

government

### 2018

- 01 | Received 12th grand prize for customer satisfaction Established Dental clinic
  - interior design R&D center

### Continuous challenge for the better

Osstem Implant strived to R&D and established the foundation of its development.

Osstem Implant acquired quality certification of leading industrial countries such as FDA, CE and etc.

Moreover, Osstem implant achieved recognition of advanced technology and excellent quality

in the dental implant industry designated as world-class goods and superior technical training center.

## 1997~2006

### 1997

01 | Establied osstem (D&D system)

**Corporate history** 

12 | Launch doobunae (insurance claim software)

- 01 | Established the osstem
- 08 | Approved by the FDA in the US

### 2000

2003

- (integrated dental management 03 | Established the AIC
- 10 Took over Soo-min General Dental Goods (First implant manufacturer in Korea)

### 2001

- 01 | Acquired CE-0434 certificate
- (Advanced dental implant research & education center)

### 2002

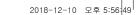
implant R&D center

### 07 | Established information

### 2006

- 03 | Changed the company name
- 09 | Established subsidiary in Philadelphia, U.S and began construction of Manufacturing
- 12 | Established 1st stage of overseas subsidiary offices (12 countries)

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OSSTEM IMPLANT 7 Management philosophy / Business field

### **Osstem Implant** challenges for the global no.1 implant-specialized enterprise

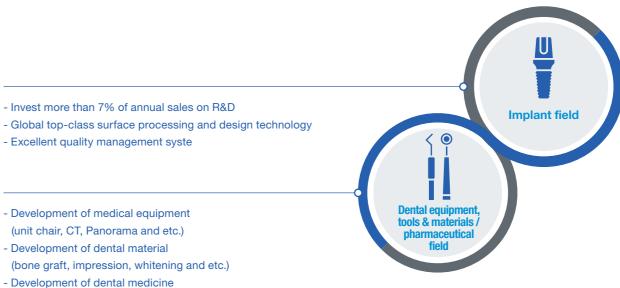
### **Management philosophy**

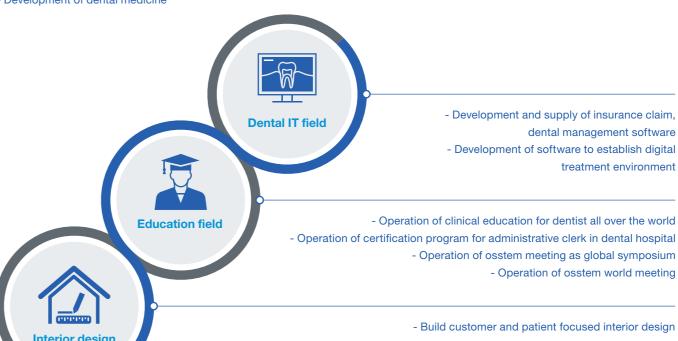
Osstem Implant, contributed to the promotion of human health as global leader, is eager to provide the best value to customer and patient



### **Business field**

Osstem Implant is growing to global dental enterprise by operating business in 5 major dental industries





- Provides One Stop Service from design, plan, construction to AS

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# 8 laboratories are developing high-quality products in dental fields.

### **Osstem Implant laboratories**

laboratories of 8 fields of dentistry are doing researches to improve the quality of the products with cutting edge technologies



**Bone science laboratory**R&D in the field of bone graft materials



Cardiovascular stent research center
R&D of cardiovascular stent



Medicine research center
R&D of dental medicine



Information system research center
R&D of dental software and digital dentistry



Medical equipment research center
R&D of unit chair,
Dental CT and medical imaging euipmen



Interior design R&D center
R&D on interior design in dental clinics



Oral health research center
R&D of tooth paste and
product for oral health



Implant research center
R&D of implant,
surgery tool and related material



### **Direction of implant R&D**

Implant R&D of osstem Implant possesses global competitiveness in surface processing

technology promoting fast osseointegration and design development optimized to oral environment



- Development of GBR product and special purpose implant

- Outstanding fracture strength

- Development of tool with excellent performance

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- Development of digital dentistry technology



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Quality management 10

## We produce excellent products with strict quality control

### **Goal of quality control**

We are making the products most trusted by dentists with the most advanced facilities, strict quality control system for every major process, and the best environment for cutting off pollution sources

Defect rate target of product

0.0001%



### **Quality control and production facilities**

Osstem Implant has established the most advanced facilities and quality control systems for each process to make first-class products the defect rate of 0.0001% or less is the quality goal that osstem implants pursues

### **Quality control system**

Established quality control system for each production process operate professional measurement equipment and quality management specialist

Establish production center with advanced facilities by region



#### Busan, South Korea

 Annual production capacity of 87 million sets implant production center



### Seoul, South Korea

- · Medical equipment production division
- · Cardiovascular stent

### **Ansan, South Korea**

 Functional toothpas and oral products production division



OSSTEM IMPLANT 11

#### Philadelphia, USA

 Annual production capacity of 1.5 million sets Implant production center





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Clinical teaching / Accompanied growth

# We practice corporate philosophy of mutual growth

### **Clinical education**

Osstem Implant is devoting its enthusiasm to clinical education to contribute to the clinical development of the dental system

Many clinical dentists are studying at osstem through clinical training

Spread the culture of researching and studying in the dental field

Dentists who have completed clinical training in domestic and abroad

58,000 trainees in total

48,000 trainees overseas

45,000

40,000

35,000

25,000

20,000

15,000

10,000

0

2000 2002 2004 2006 2008 2010 2012 2014 2015 2016 2017 2018

Domestic TrainingOverseas Training

Differentiated education c urriculum

Practical training program

500 best faculties

Held a large global symposium



Osstem Meeting
Held by branch

OSSTEM World Meeting
Held once a year

### **Dentistry co-growth**

Osstem Implant is leading the dental contribution activities through donating scholarships to the dental college, supporting academic research activities, and supporting volunteer activities



### Scholarship donation

 Each year, donates scholarships to 16 dental universities, dental graduate schools, and clinical dentistry graduate schools nationwide



### Academic support

- · Clinical research support for dental university
- · Academic-industrial collaboration research activity
- Support for academic activities



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## Supporting dental development and public interest activities

- · Operation of dental system award system
- Domestic and overseas volunteer support for dentists
- Supported for dentistry public welfare foundation



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Global network 14 OSSTEM IMPLANT 15

OSSTEM Implant that extends to the world! with advanced technology and superior quality leading the global dental industry

Osstem Implant is growing into a leading company in the global dental industry. The company operates in 25 countries around the world and sells products in more than 70 countries.

Headquarters

Overseas Subsidiary

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**▼** Distributor

## **EMEA**

Germany
United Kingdom
France
Italy
Sweden
Finland
Norway
Poland
Hungary
Greece
Latvia
Lithuania
Albania
Ukraine
Tunisia
Egypt
Iran
Spain
Portugal
Kosovo
Bosnia

Oman
Bulgaria
Romania
Slovakia
Croatia
Czech
Iraq
Jordan
Kuwait
Lebanon
Saudi Arabia
UAE
Switzeland

## ASIA OCEANIA

South China
Hong Kong
Taiwan
Japan
India
Kazakhstan
Uzbekistan
Thailand
Singapore
Malaysia
Pakistan

Vietnam
Philippines
Bangladesh
Cambodia
Sri Lanka
Myanmar
Mongolia
Australia
New Zealand
Panua New Guin

**AMERICA** 

Canada

o Costa F

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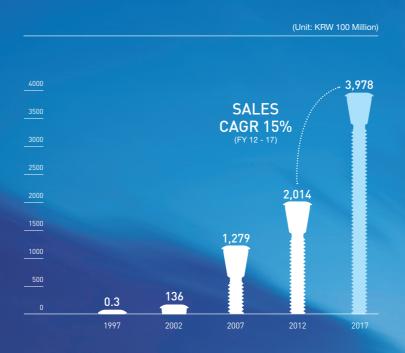
VISION 2023 16 OSSTEM IMPLANT 17

## The No. 1 company to make the standard of the world implant!

We will grow into a global No. 1 dental implant company with sales of KRW 1.4 trillion in 2023 through advanced technology, excellent quality, customer-oriented service and constant challenges for better ones

### **Growth trend**

Osstem Implant has achieved double-digit growth every year and has grown to become the No. 1 Asia / Pacific and Global No. 5 implant company We will continue to grow as a global company at the center of dental industry development



# Becoming Global No.1 Implant Specialist in 2023

### Vision 2023

A stepping stone to become number one in the dental world!

Osstem Implants do not stay in the "good" and do not stop challenging the "better" at this time





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